



Position: Customer Representative

Job Description

Crown Exteriors is seeking high-energy individuals to join our growing sales team. Now is the time to join the most innovative, forward-thinking construction organization in the area. We have seen incredible growth over the past couple years as we strive to be the largest, premier construction organization in the Twin Cities and beyond. With growth comes opportunity and that opportunity is now. We are looking for individuals that are in search of a career...not just a job or a place to work. Our culture and core values that we have built are the foundation of who we are.

You will be a highly successful Customer Representative with Crown Exteriors **IF:**

1. You have excellent communication skills
2. You are highly energetic
3. You are driven to succeed
4. You are self-motivated
5. You have the ability to learn
6. You are a true professional in all areas

Company Information

Crown Exteriors was founded on 6 core values: Advocacy, Integrity, Transparency, Humility, Accountability, and Growth Mindset. These core values define who we are and how we operate each day.

We are a local, established contractor that handles all your exterior needs including roofing, siding, windows, and gutters. From residential storm restoration to commercial flat roof replacements, Crown Exteriors is the preferred contractor in the Twin Cities.

If you want to start a career with a company that truly cares about you and its culture, I encourage you to take the next step with us at Crown Exteriors!

Qualifications

- You are driven to succeed with your relentless work ethic and tireless energy

- You have excellent communication skills and a strong desire to provide the best customer experience for each customer you meet representing the professionalism that is Crown Exteriors
- You are a college graduate, military veteran, or have at least 2 years' experience in a professional environment
- Past experience in hospitality, sales, customer service, and retail professions have proven to be successful breeding grounds for the top Customer Representatives in our industry
- You desire working for a company that prides itself on its culture and core values
- You desire working for a company that is dedicated to giving back to the community; we are a Platinum Sponsor for Feed My Starving Children and give back by serving as a team multiple times each year
- You desire working for a company that provides all of its employees an industry-leading compensation package and full benefits package; all of our Customer Representatives are full-time employees
- You desire working for a place to call home; our goal is to provide a workplace that you can be proud of until the day you retire
- You desire working for a company that provides you with the opportunity to have uncapped income potential
- You must be coachable, have a positive attitude, and have the desire to succeed
- You must have a valid driver's license and reliable transportation

Responsibilities

- Complete a comprehensive training program
 - No experience needed
 - We will provide the tools to be a top performer in this industry
- Work with a team of highly motivated individuals that are driven by both individual and team success
- Manage all customer communication and expectations throughout the entire sales process
- Ability to update all customer files through the use of our Customer Relationship Management (CRM) and other technological resources
- Ability to generate new leads through strategic means including canvassing, professional relationship building, etc.
 - We also provide company-generated leads through a visible lead distribution queue

Benefits

- Full-Time Employment
 - Customer Representatives are all W2 employees
- Unlimited income potential
 - Top Customer Representatives earn over \$200k annually

- Employer provides a pay plan that includes a salary plus commission earnings; no draws against commissions!
- Unmatched benefits package
 - Health Care: Employer pays 100% for all employee's health/dental/vision
 - 401K: Employer offers 100% match up to 3% and 50% match for the next 2%
 - LTD (Long Term Disability Insurance): Employer's plan provides a tax-free income per month in the event of a disability after 90 days of disability
 - RTO (Responsible Time Off)
 - Lifetime Fitness membership: Employer provides a subsidized health club membership of \$40 per month
- Additional incentive programs including company-paid trips, cash bonuses, gifts, etc.

Start the Process

If you are interested in this position or want to see other opportunities that Crown Exteriors has available, please click on the link below to get started:

www.mncrownexteriors.com/careers